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MULTIPATH ACCESS, INC: BROADBAND WIRELESS INTERNET ACCESS BEING BROUGHT TO BALTIMORE-WASHINGTON REGION

Baltimore – March 16, 2001– Bringing high-speed wireless Internet access to the Baltimore-Washington area MultiPath Access, a broadband service provider, has officially launched. Backed by Incube8 and individual investors, MultiPath Access deploys a combination of fiber-optic and copper backbones with fixed wireless extensions to deliver last mile solutions for commercial and residential end users. Their platform is ideal for the delivery of high speed Internet access to businesses, apartments, condominiums, town homes, hotels, marinas and sports centers.

“Wireless is the next new medium to deliver broadband services,” states Keith Walter MultiPath’s founder and President, “It is less expensive to deploy, creates a wider coverage area and delivers more bandwidth to each end user compared to traditional delivery systems.”

Targeting ISPs (Internet Service Providers), CLECs (Competitive Local Exchange Carriers) and Multi-Tenant Property Owners as clients, MultiPath offers an alternative access solution that is stable, flexible and quick to install. MultiPath also offers a variety of targeted online services and content for end users.

MultiPath is deploying its network over the UNII (Unlicensed National Information Infrastructure) and ISM bands, eventually moving into LMDS (Local Multipoint Distribution Service) and MMDS (Multipoint Microwave Distribution Service).

“The market opportunity for MultiPath is clear”, said Jack Kwicien Incube8 Senior Managing Director, “The explosive growth and continued demand for Internet access has severely taxed the national communications infrastructure. New access solutions must be developed to meet the service level and content delivery expectations of end users.”

Incorporated in March 2000, MultiPath founders Keith Walter and Thomas V. Watkins have decided to work with Incube8 to facilitate MultiPath’s early stage development and market launch.

Benefits for ISP and CLEC Clients

ISP and CLEC clients will benefit from increased reliability, improved service levels and immediate provisioning without a large investment in infrastructure or end-user sales and service. MultiPath will enable ISP and CLEC clients to offer a much broader range of services within days through two paths, one terrestrial and one wireless, providing high availability while maintaining a low market entry cost.

Benefits for Property Owner Clients

For residential or commercial multi-tenant property owners, MultiPath provides a fully managed, turnkey access solution. MultiPath offers these clients a complete solution of broadband services, voice, video and other amenities as well as a percentage of profits and a dedicated property management service.



Benefits for End Users

Connection speed for end users will surpass ISDN (Integrated Services Digital Network), DSL (Direct Subscriber Line) and Cable modems. The connection speed and reliability will rival higher cost services like T-1s or fractional T-3s, but will be available at a lower cost.

About MultiPath Access

MultiPath Access, a Baltimore-based company, is a broadband wireless access service provider delivering last mile solutions for ISPs, CLECs and multi-tenant property owners. The Company installs and maintains a secure, stable and scalable infrastructure utilizing copper and fiber optic backbones with wireless extensions.

About Incube8

Incube8, a Baltimore-based company, is an integrated capital and management resource company investing in early stage technology companies. Incube8 promotes the rapid development of its Portfolio Companies through their operational and financial evolution. Incube8 assists companies with their seed capital needs, follow-on financing and ultimately liquidity. By providing senior management guidance, capital, strategic expertise and a network of business relationships, Incube8 fosters the development of solid business models that have long-term viability and that are profit focused. Incube8 has a variety of investments across a spectrum of technology segments including: Software, Infrastructure, Business-to-Business (B2B), E-commerce, Content and Services.

For Additional Information

www.multipathaccess.com

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